



## Showroom Full Time Sales Assistant, Benjamin Moore, Wilmslow

We have an exciting opportunity for a talented individual with a passion for colour, interior design and customer service to join our dynamic, friendly and respected family business in the permanent role of Showroom Sales Assistant, based at our new showroom in Wilmslow, which will open in April 2018.

The new store will be a focal point for the Benjamin Moore brand in the North West and will attract Professional Painter, Interior Designer and Homeowner customers from across Cheshire and the Greater Manchester area. The showroom will become renowned as a centre for exceptional colour, design, technical expertise and service.

Benjamin Moore is a leading North American decorative paint brand and is widely regarded as a worldwide leader in technology, colour and design. Benjamin Moore is famous for the exceptional beauty of its colours and for producing the finest quality paint products.

The Benjamin Moore brand was first launched in the UK in September 2015 by our company, Shaw Paints Ltd. We are the exclusive distributor of the brand and go to market as Benjamin Moore UK.

The Showroom Sales Assistant will assist the Showroom Manager in the day to day activities of the showroom to deliver the highest levels of customer service to a variety of different types of customers, as well as maintaining exceptional store standards and supporting the efficient operation of the showroom.

The ideal candidate will be a professional, personable and enthusiastic person who has a background in an interiors-related field and has an excellent commercial track record in a retail environment. You will be comfortable conversing with a variety of customer types and be able to demonstrate a flexible and proactive working style, with an ability to adapt to the changing demands of a rapidly growing business.

This full-time role will cover 5 days per week, Monday to Saturday, on a rota basis. We offer a competitive salary, company pension and holidays (pro-rata). This role reports into the Showroom Manager.

### **Key Responsibilities:**

- Supporting the Showroom Manager to deliver the financial objectives of the showroom.
- Delivering excellent customer service to homeowner, interior designer and professional painter customers, supporting their colour and product selection process.
- Fulfilling customers' orders and handling cash/credit transactions.
- Maintaining showroom stocks to deliver outstanding service to customers.
- Maintaining exceptional showroom presentation.
- Supporting key customer accounts.

**Key requirements:**

- Experience in a retail environment.
- Experience in an interiors-related field.
- Excellent commercial acumen with track record of delivering financial results in a retail environment.
- Excellent communication and customer service skills.
- Strong attention to detail and organisation skills.
- Adaptability and positive attitude
- Excellent written and verbal English

To apply for the role, please email your CV and covering letter to [careers@shawpaints.co.uk](mailto:careers@shawpaints.co.uk).